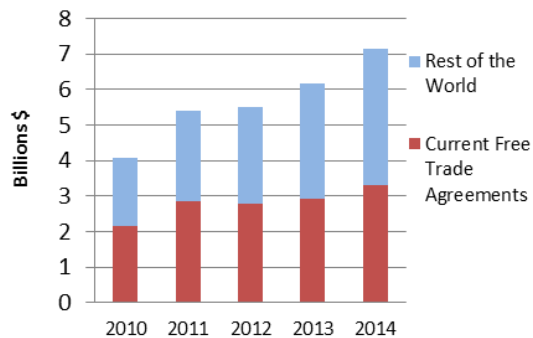


U.S. BEEF AND BEEF PRODUCT EXPORTS AND TRADE PROMOTION AUTHORITY

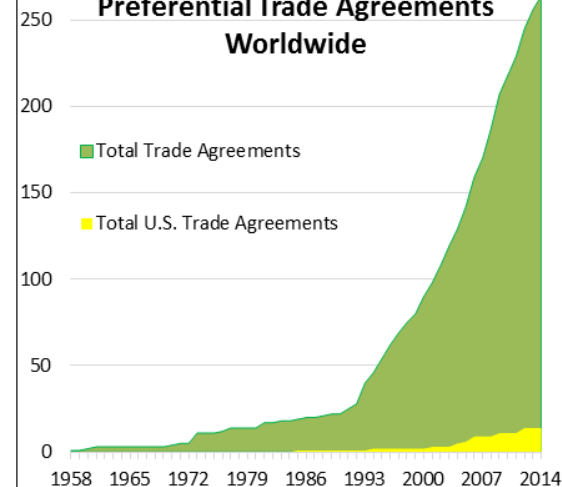
Importance of Foreign Markets
U.S. Beef and Beef Product Exports



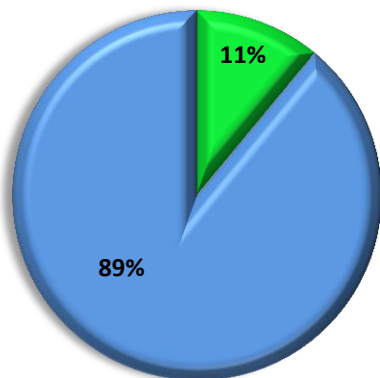
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



Export Market Reliance
Beef Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Beef and Beef Product Exports

Can Face Tariffs as High as:

Markets	Tariffs
EU	111%
Japan	100%
Malaysia	15%
Vietnam	35%

WTO Bound Rates

Top 10 Export Markets – 2014

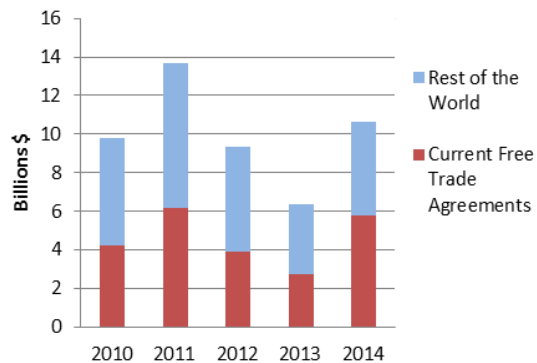
1. Japan - \$1.6 billion
2. Mexico* - \$1.2 billion
3. Hong Kong - \$1.2 billion
4. Canada* - \$1.0 billion
5. South Korea* - \$847 million
6. Taiwan - \$293 million
7. EU - \$275 million
8. Egypt - \$150 million
9. Chile* - \$65 million
10. UAE - \$63 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. CORN EXPORTS AND TRADE PROMOTION AUTHORITY

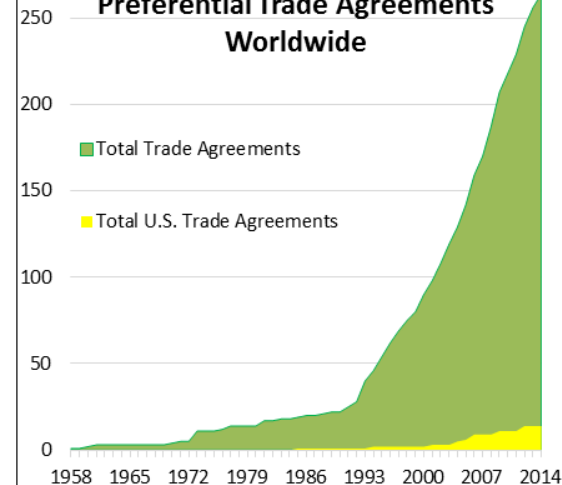
Importance of Foreign Markets
U.S. Corn Exports



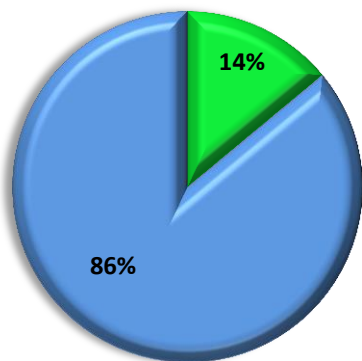
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



Export Market Reliance
Corn Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Corn Exports Can Face
Tariffs as High as:

Markets	Tariffs
EU	44%
Japan	87%
Malaysia	5%
Vietnam	30%

WTO Bound Rates

Top 10 Export Markets – 2014

1. Japan - \$2.7 billion
2. Mexico* - \$2.3 billion
3. South Korea* - \$1.0 billion
4. Colombia* - \$892 million
5. Egypt - \$595 million
6. Peru* - \$472 million
7. Taiwan - \$402 million
8. EU - \$272 million
9. Venezuela - \$250 million
10. Saudi Arabia - \$239 million

*FTA

Source: U.S. Census Bureau Trade Data

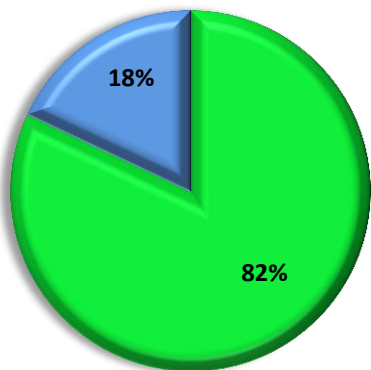
U.S. COTTON EXPORTS AND TRADE PROMOTION AUTHORITY

Importance of Foreign Markets
U.S. Cotton Exports



Source: U.S. Census Bureau Trade Data

Export Market Reliance
Cotton Exports as a % of Production



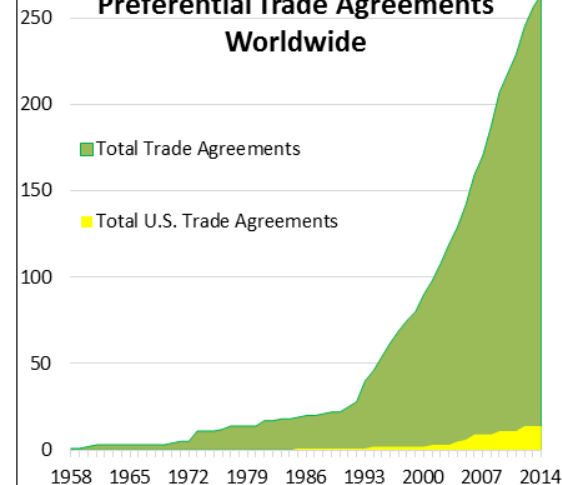
2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database



Preferential Trade Agreements
Worldwide



Top 10 Export Markets – 2014

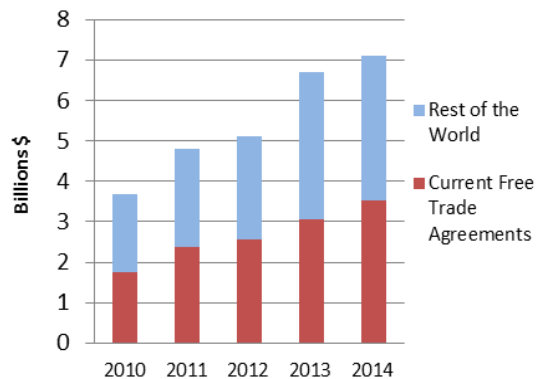
1. Japan - \$2.7 billion
2. Mexico* - \$2.3 billion
3. South Korea* - \$1.0 billion
4. Colombia* - \$892 million
5. Egypt - \$595 million
6. Peru* - \$472 million
7. Taiwan - \$402 million
8. EU - \$272 million
9. Venezuela - \$250 million
10. Saudi Arabia - \$239 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. DAIRY PRODUCT EXPORTS AND TRADE PROMOTION AUTHORITY

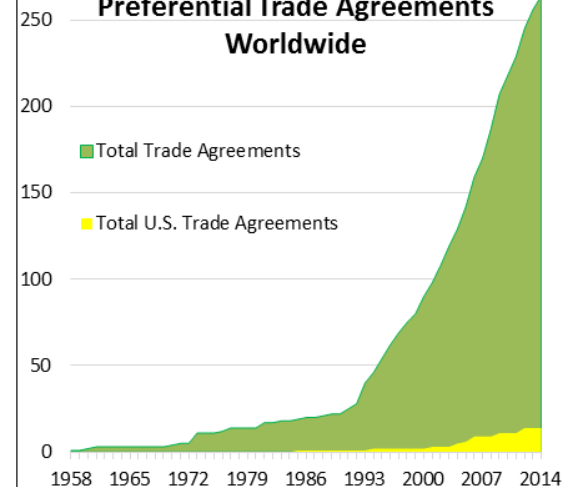
Importance of Foreign Markets
U.S. Exports of Dairy Products



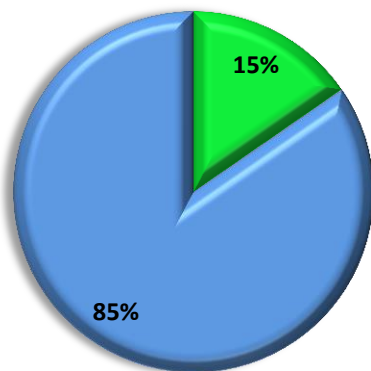
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



Export Market Reliance
Dairy Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: U.S. Dairy Export Council/USDA PS&D database

U.S. Dairy Product Exports Can Face Tariffs as High as:

Markets	Tariffs
Canada	314%
EU	4379%
Japan	660%
Malaysia	55%
Vietnam	35%

WTO Bound Rates

Top 10 Export Markets – 2014

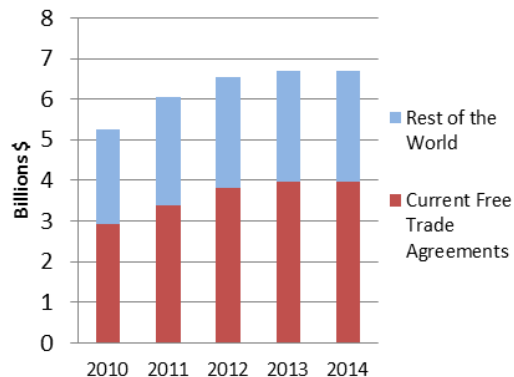
1. Mexico* - \$1.6 billion
2. China - \$697 million
3. Canada* - \$591 million
4. Philippines - \$423 million
5. South Korea* - \$417 million
6. Japan - \$407 million
7. Indonesia - \$277 million
8. Vietnam - \$265 million
9. Malaysia - \$182 million
10. Saudi Arabia - \$178 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. FRUIT EXPORTS AND TRADE PROMOTION AUTHORITY

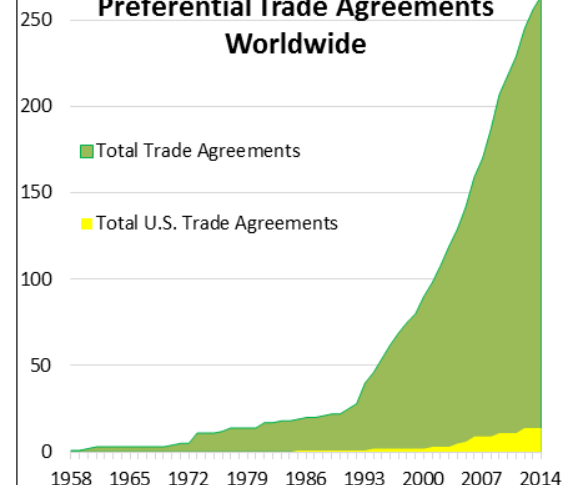
Importance of Foreign Markets
U.S. Fruit Exports



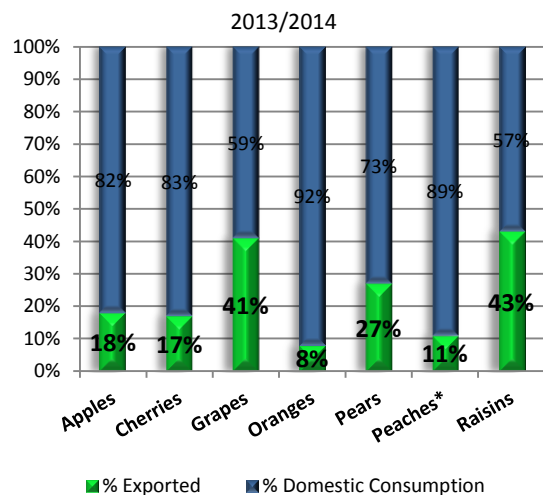
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



Export Market Reliance
Fruit Exports as a % of Production



Source: USDA/PS&D database *Includes nectarines

U.S. Fruit and Fruit Product Exports

Can Face Tariffs as High as:

Markets	Tariffs
EU	14435%
Japan	72%
Malaysia	20%
Vietnam	40%

WTO Bound Rates

Top 10 Export Markets – 2014

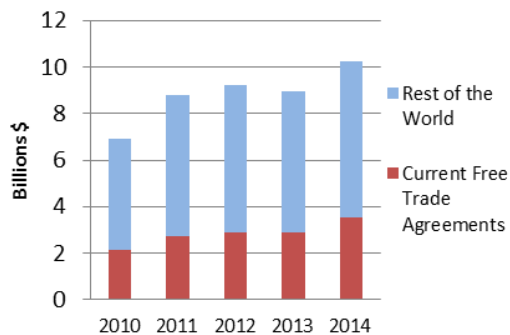
1. Canada* - \$2.3 billion
2. Mexico* - \$706 million
3. Japan - \$493 million
4. EU - \$479 million
5. South Korea* - \$431 million
6. Hong Kong - \$374 million
7. Taiwan - \$250 million
8. Australia* - \$198 million
9. China - \$181 million
10. Vietnam - \$113 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. PORK AND PORK PRODUCT EXPORTS AND TRADE PROMOTION AUTHORITY

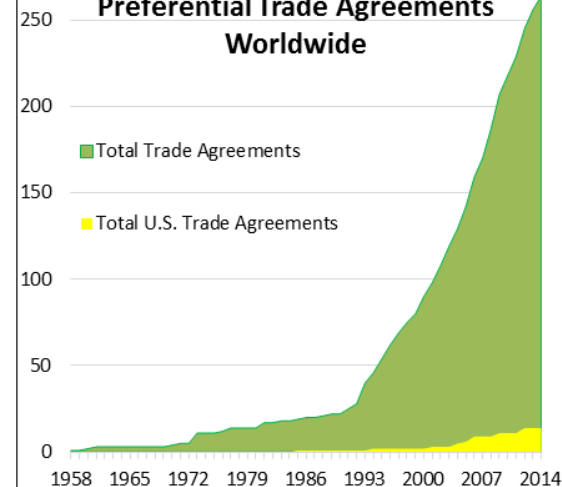
Importance of Foreign Markets U.S. Pork and Pork Product Exports



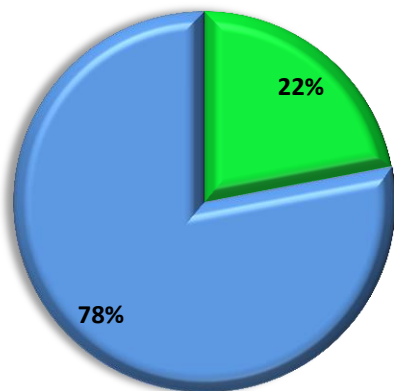
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements Worldwide



Export Market Reliance Pork Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Pork and Pork Product Exports

Can Face Tariffs as High as:

Markets	Tariffs
EU	70%
Japan	387%
Malaysia	168%
Vietnam	30%

WTO Bound Rates

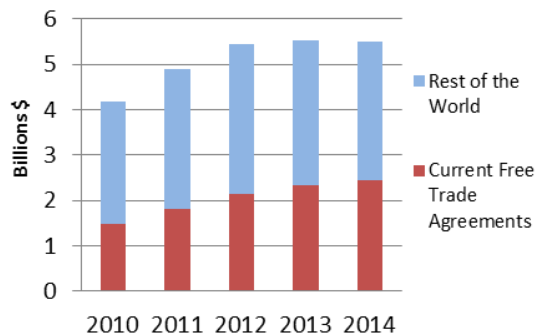
Top 10 Export Markets – 2014

1. Japan - \$1.9 billion
2. Mexico* - \$1.6 billion
3. Canada* - \$905 million
4. China - \$477 million
5. South Korea* - \$444 million
6. Hong Kong - \$300 million
7. Australia* - \$182 million
8. Russia - \$137 million
9. Colombia* - \$134 million
10. Philippines - \$104 million

*FTA

Source: U.S. Census Bureau Trade Data

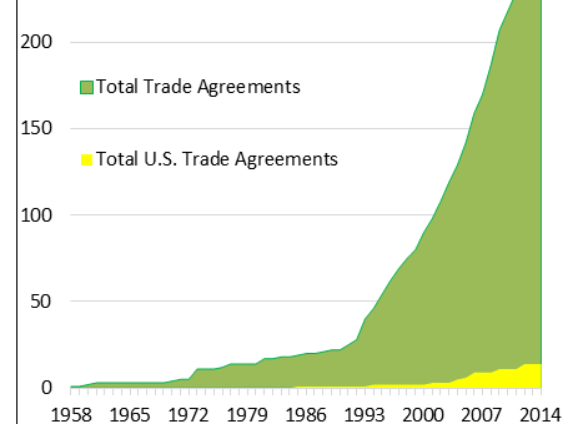
Importance of Foreign Markets U.S. Poultry and Poultry Product Exports



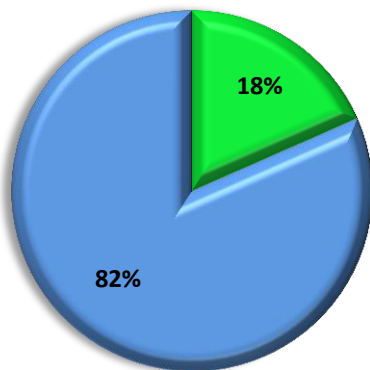
Source: U.S. Census Bureau Trade Data; Excludes eggs and egg products



Preferential Trade Agreements Worldwide



Export Market Reliance Poultry Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Poultry and Poultry Product Exports Can Face Tariffs as High as:

Markets	Tariffs
Canada	240%
EU	136%
Japan	21%
Malaysia	85%
Vietnam	40%

WTO Bound Rates

Top 10 Export Markets – 2014

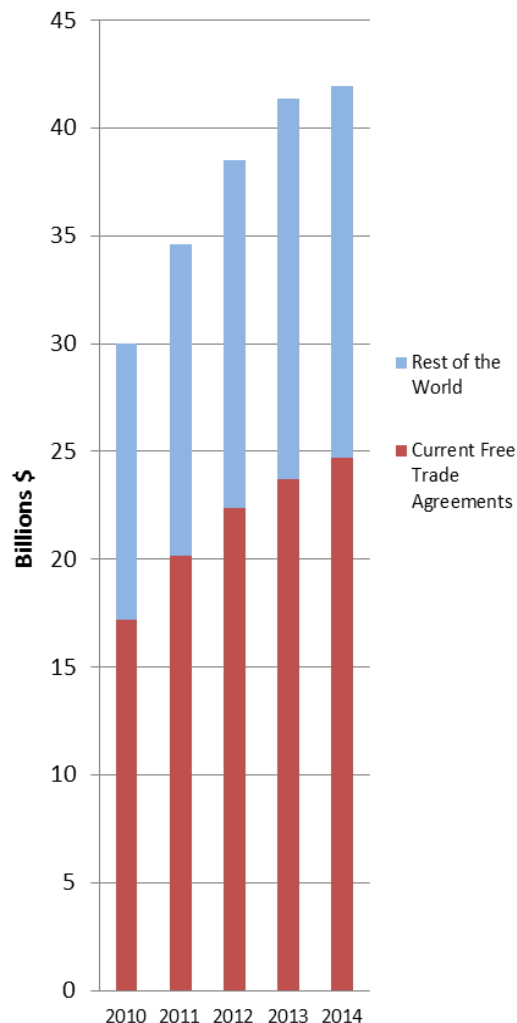
1. Mexico* - \$1.3 billion
2. Canada* - \$589 million
3. Hong Kong - \$521 million
4. China - \$315 million
5. Angola - \$264 million
6. Russia - \$150 million
7. Cuba - \$148 million
8. Taiwan - \$143 million
9. South Korea* - \$113 million
10. Guatemala* - \$104 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. PROCESSED PRODUCT EXPORTS AND TRADE PROMOTION AUTHORITY

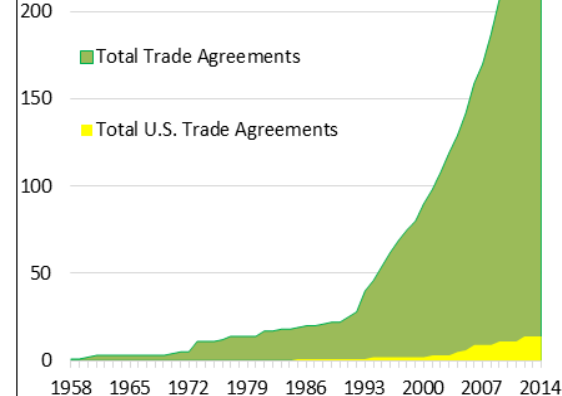
Importance of Foreign Markets
U.S. Processed Food Product Exports



Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



U.S. Processed Product Exports Can Face Tariffs as High as:

Markets	Tariffs
EU	313%
Japan	444%
Malaysia	31%
Vietnam	55%

WTO Bound Rates

Top 10 Export Markets – 2014

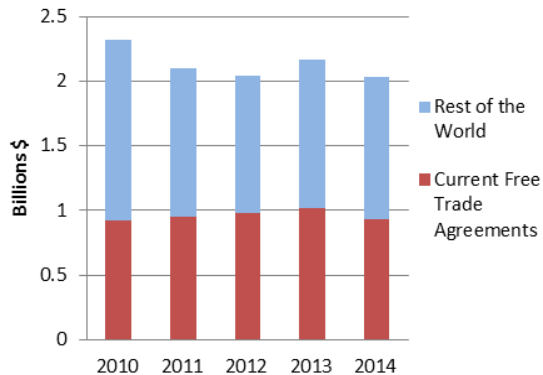
1. Canada* - \$12.5 billion
2. Mexico* - \$6.1 billion
3. EU - \$3.4 billion
4. Japan - \$2.6 billion
5. China - \$1.7 billion
6. South Korea* - \$1.5 billion
7. Philippines - \$1.2 billion
8. Australia* - \$939 million
9. Hong Kong - \$724 million
10. Taiwan - \$616 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. RICE EXPORTS AND TRADE PROMOTION AUTHORITY

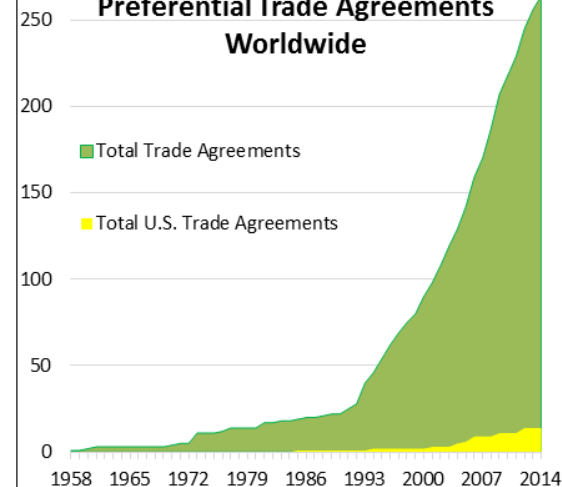
Importance of Foreign Markets
U.S. Rice Exports



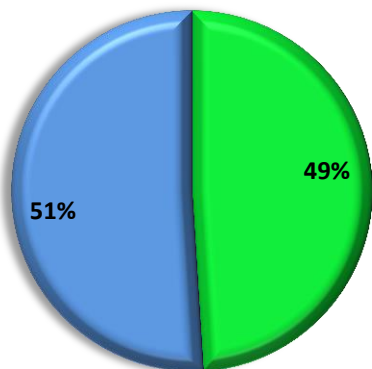
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



Export Market Reliance
Rice Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Rice Exports Can Face Tariffs as High as:

Markets	Tariffs
EU	78%
Japan	771%
Malaysia	40%
Vietnam	50%

WTO Bound Rates

Top 10 Export Markets – 2014

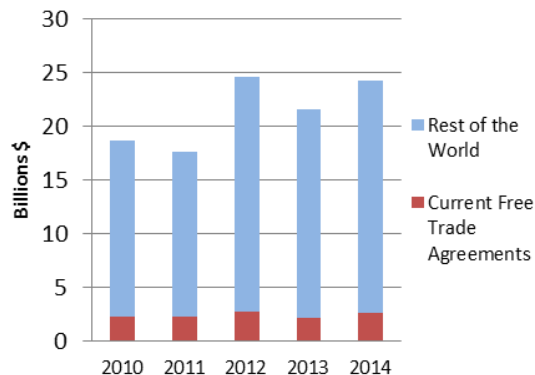
1. Mexico* - \$316 million
2. Japan - \$271 million
3. Haiti - \$204 million
4. Canada* - \$185 million
5. Turkey - \$131 million
6. Iraq - \$95 million
7. Venezuela - \$92 million
8. Saudi Arabia - \$91 million
9. Jordan* - \$71 million
10. Colombia* - \$68 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. SOYBEAN EXPORTS AND TRADE PROMOTION AUTHORITY

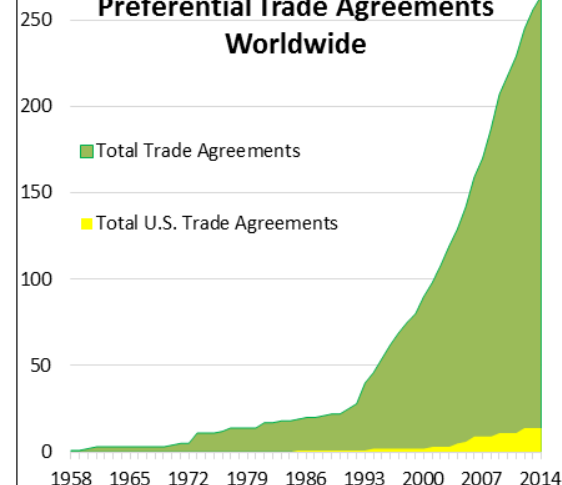
Importance of Foreign Markets
U.S. Soybean Exports



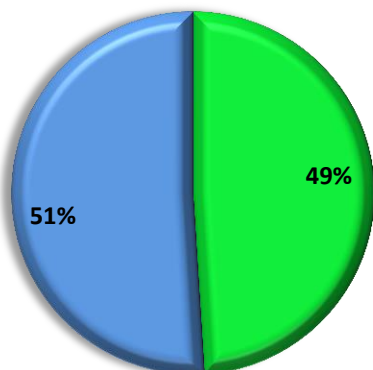
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



Export Market Reliance
Soybeans Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Soybean and Soybean Product Exports Can Face Tariffs as High as:

Markets	Tariffs
EU	10%
Japan	21%
Malaysia	15%
Vietnam	33%

WTO Bound Rates

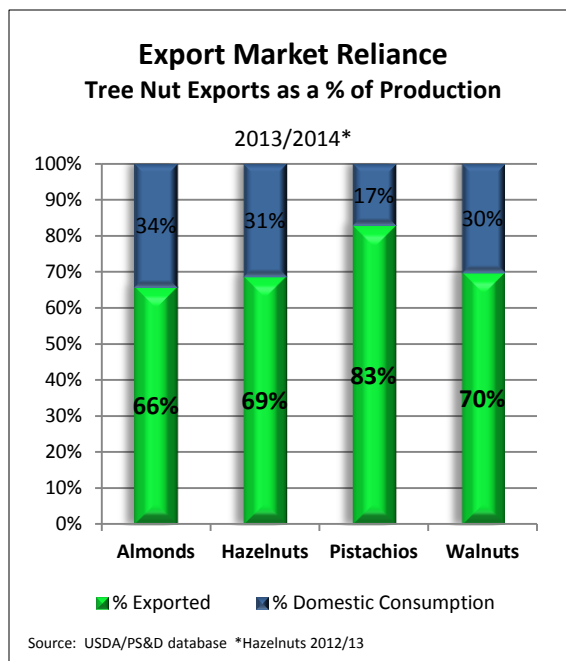
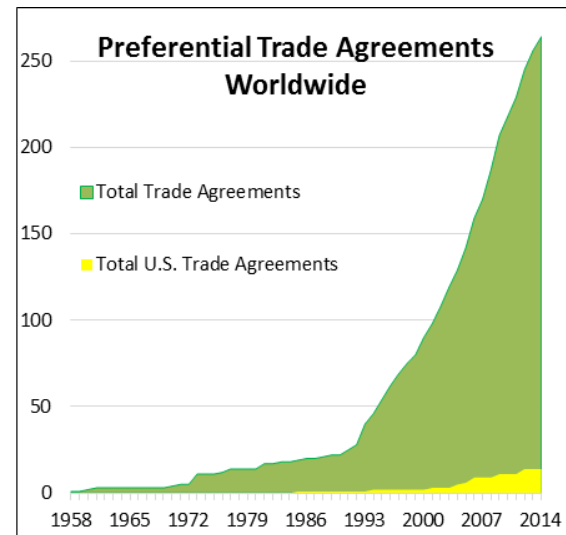
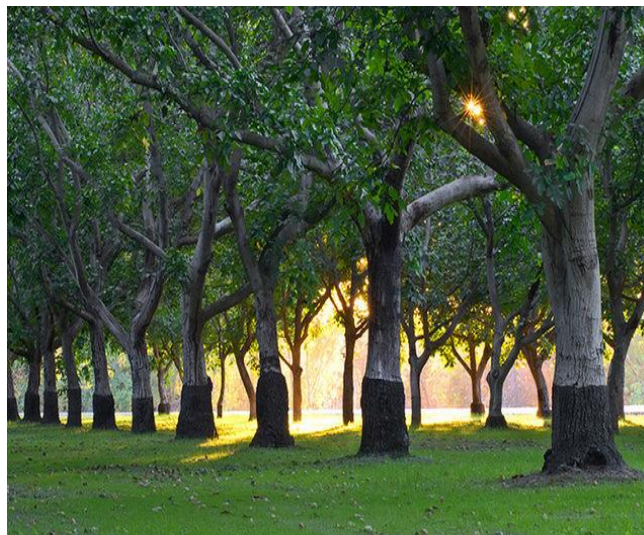
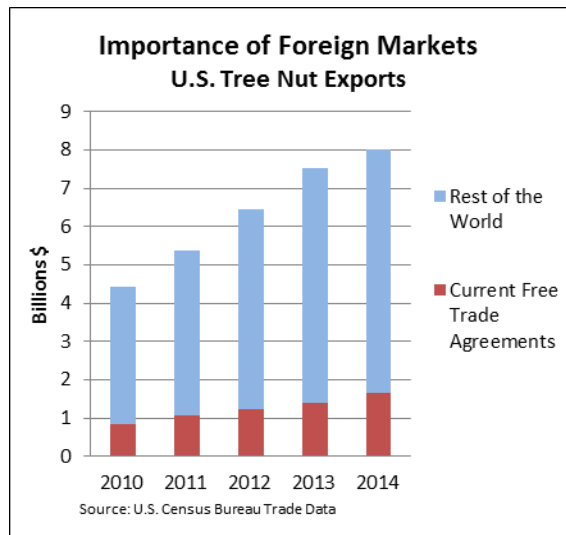
Top 10 Export Markets – 2014

1. China - \$14.8 billion
2. EU - \$1.9 billion
3. Mexico* - \$1.8 billion
4. Indonesia - \$1.0 billion
5. Japan - \$995 million
6. Taiwan - \$729 million
7. South Korea* - \$361 million
8. Turkey - \$345 million
9. Vietnam - \$341 million
10. Egypt - \$335 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. TREE NUT EXPORTS AND TRADE PROMOTION AUTHORITY



U.S. Tree Nut Exports Can Face Tariffs as High as:

Markets	Tariffs
EU	12.8%
Japan	21%
Malaysia	20%
Vietnam	30%

WTO Bound Rates

Top 10 Export Markets – 2014

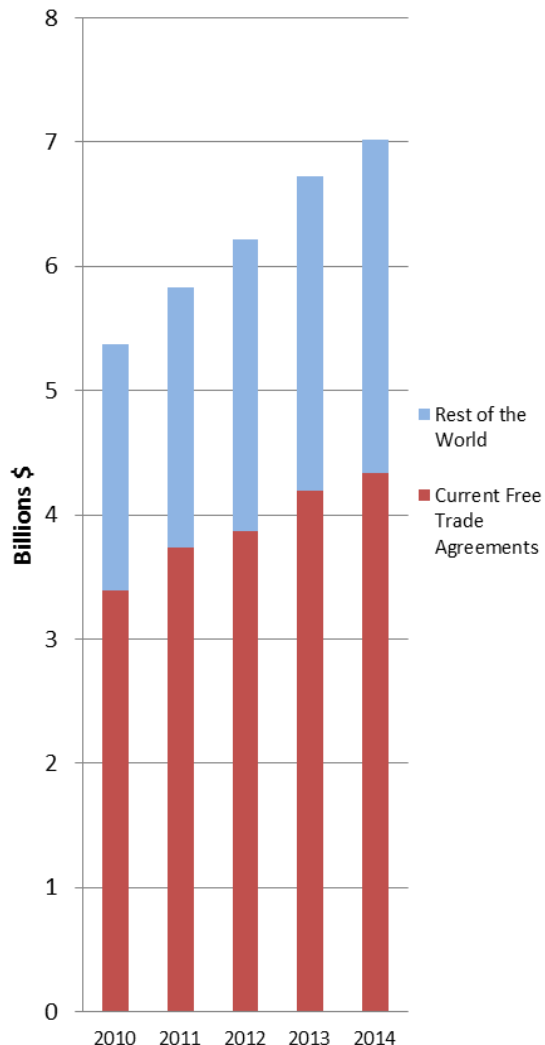
1. EU - \$2.8 billion
2. Hong Kong - \$926 million
3. Canada* - \$663 million
4. India - \$475 million
5. Japan - \$415 million
6. UAE - \$379 million
7. South Korea* - \$361 million
8. Vietnam - \$287 million
9. Turkey - \$269 million
10. Mexico* - \$222 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. VEGETABLE EXPORTS AND TRADE PROMOTION AUTHORITY

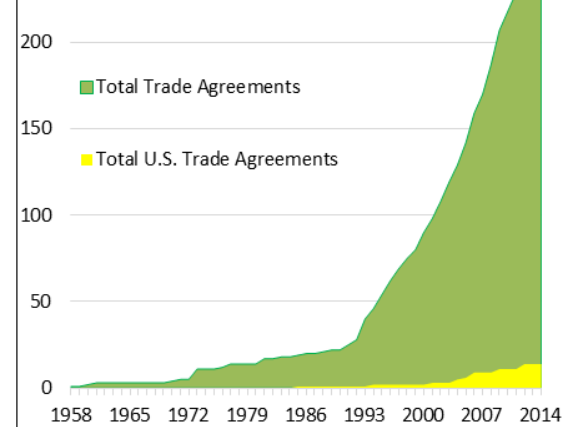
**Importance of Foreign Markets
U.S. Vegetable Exports**



Source: U.S. Census Bureau Trade Data



**Preferential Trade Agreements
Worldwide**



U.S. Vegetable Exports Can Face Tariffs as High as:

Markets	Tariffs
EU	190%
Japan	276%
Malaysia	90%
Vietnam	40%

WTO Bound Rates

Top 10 Export Markets – 2014

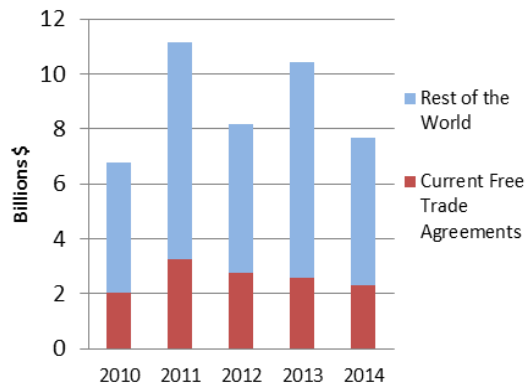
1. Canada* - \$3.0 billion
2. Japan - \$684 million
3. Mexico* - \$662 million
4. EU - \$510 million
5. India - \$196 million
6. China - \$176 million
7. South Korea* - \$167 million
8. Taiwan - \$159 million
9. Philippines - \$116 million
10. Australia* - \$103 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. WHEAT EXPORTS AND TRADE PROMOTION AUTHORITY

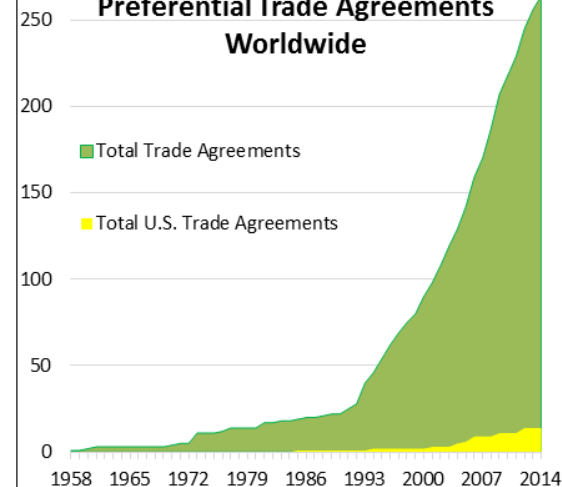
**Importance of Foreign Markets
U.S. Wheat Exports**



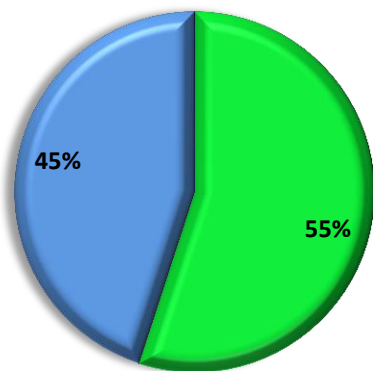
Source: U.S. Census Bureau Trade Data



**Preferential Trade Agreements
Worldwide**



**Export Market Reliance
Wheat Exports as a % of Production**



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Wheat Exports Can Face Tariffs as High as:

Markets	Tariffs
EU	59%
Japan	252%
Malaysia	5%
Vietnam	5%

WTO Bound Rates

Top 10 Export Markets – 2014

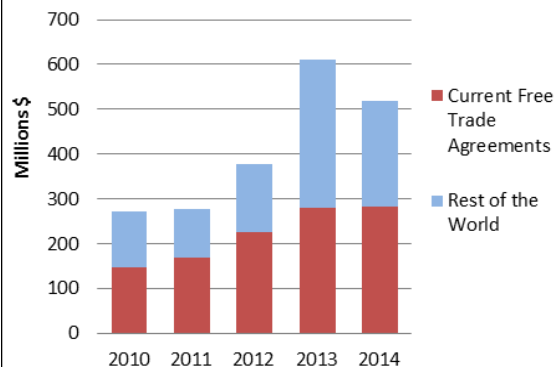
1. Japan - \$925 million
2. Mexico* - \$856 million
3. Brazil - \$753 million
4. Philippines - \$698 million
5. Nigeria - \$693 million
6. South Korea* - \$411 million
7. Taiwan - \$349 million
8. Indonesia - \$262 million
9. EU - \$212 million
10. Venezuela - \$205 million

*FTA

Source: U.S. Census Bureau Trade Data

U.S. PEANUT EXPORTS AND TRADE PROMOTION AUTHORITY

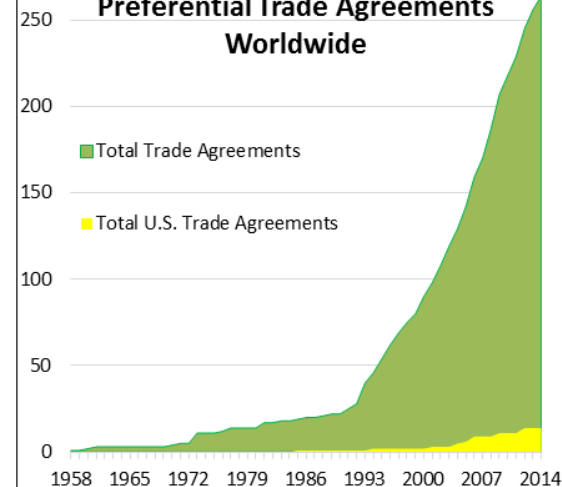
Importance of Foreign Markets
U.S. Peanut Exports



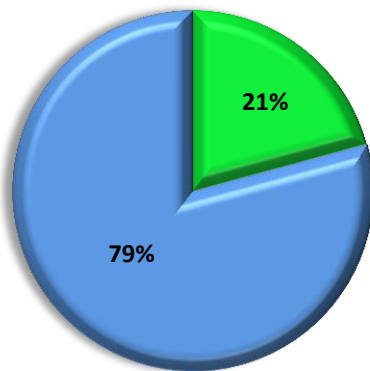
Source: U.S. Census Bureau Trade Data



Preferential Trade Agreements
Worldwide



Export Market Reliance
Peanut Exports as a % of Production



2013/2014

■ % Exported ■ % Domestic Consumption

Source: USDA/PS&D database

U.S. Peanut and Peanut Product Exports Can Face Tariffs as High as:

Markets	Tariffs
EU	13%
Japan	736%
Malaysia	5%
Vietnam	30%

WTO Bound Rates

Top 10 Export Markets – 2014

1. Canada* - \$174 million
2. EU - \$130 million
3. Mexico* - \$84 million
4. Japan - \$20 million
5. Russia - \$17 million
6. South Korea* - \$7 million
7. Nigeria - \$6 million
8. Hong Kong - \$5 million
9. Philippines - \$5 million
10. Norway - \$4 million

*FTA

Source: U.S. Census Bureau Trade Data